



Strategic Management: Creating Competitive Advantages

By Gregory Dess, G.T. (Tom) Lumpkin, Alan Eisner

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Editorial Review

About the Author

Alan B. Eisner is Professor of Management and Department Chair, Management and Management Science Department, at the Lubin School of Business, Pace University. He received his PhD in management from the Stern School of Business, New York University. His primary research interests are in strategic management, technology management, organizational learning, and managerial decision making. He has published research articles and cases in journals such as *Advances in Strategic Management*, *International Journal of Electronic Commerce*, *International Journal of Technology Management*, *American Business Review*, *Journal of Behavioral and Applied Management*, and *Journal of the International Academy for Case Studies*. He is the former Associate Editor of the Case Association's peer reviewed journal, *The CASE Journal*.

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Gregory G. Dess is the Andrew R. Cecil Endowed Chair in Management at the University of Texas at Dallas. His primary research interests are in strategic management, organization–environment relationships, and knowledge management. He has published numerous articles on these subjects in both academic and practitioner-oriented journals. He also serves on the editorial boards of a wide range of practitioner-oriented and academic journals. In August 2000, he was inducted into the *Academy of Management Journal*'s Hall of Fame as one of its charter members. Professor Dess has conducted executive programs in the United States, Europe, Africa, Hong Kong, and Australia. During 1994 he was a Fulbright Scholar in Oporto, Portugal. In 2009, he received an honorary doctorate from the University of Bern (Switzerland). He received his PhD in Business Administration from the University of Washington(Seattle) and a BIE degree from Georgia Tech.

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