



# Driven from Within

*By Michael Jordan, Mark Vancil*

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## **Driven from Within** By Michael Jordan, Mark Vancil

Michael Jordan is the rare global icon whose celebrity extends beyond his original stage and onto multiple platforms. His relentless determination produced six NBA Championships and some of the most spectacular performances in sports history, while his enduring grace and unique sense of style made him equally famous in the worlds of fashion, business, and marketing. In "Driven from Within," Michael makes it clear that the basis for his phenomenal success came from the inside out, thanks in part to those who guided him along the way. His skill, work ethic, philosophy, personal style, competitiveness and presence have flowed from the basketball court and into every facet of his life. Nearly three years removed from his last turn as an athlete, Michael's 20th Air Jordan shoe has helped push Nike's Brand Jordan division to nearly \$ 500 million in sales. ""Nothing of value comes without being earned, That's why great leaders are those who lead by example first. You can't demand respect because of a title or a position and expect people to follow. That might work for a little while, but in the long run people respond to the what they see."" This is a book about the power of collaboration and teamwork, the awe-inspiring energy generated when people combine their creativity and passion, and a fearless desire to lead. Whether waking at 6 A.M. to work out as a high school junior, or spending hours with legendary designer Tinker Hatfield on the intricacies of state-of-the-art shoe design, Michael Jordan has never wavered in his desire to be the best. ""It all started with an appetite to prove. Whether it was competing with my siblings or trying to get attention from my parents, I wanted to show what I could do, what I was capable of accomplishing. I wanted results, and I was driven to find out the best way to get them."" Everyone knows the results. In "Driven from Within," Michael Jordan and those in his inner circle reveal the philosophy that makes it all happen.

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